



Commercial Leadership Program

DEVELOP TODAY. CREATE TOMORROW.

The Commercial Leadership Program (CLP); a global talent pipeline for GE, is a two-year rotational program that supports the rapid development of commercial operations, marketing, and sales skills at GE. The program provides the technical expertise of a digital industrial company with the functional skills that are critical to success in all GE businesses. Through high business impact projects and dedicated trainings, individuals receive hands-on learning opportunities with GE products, industries, and customers.

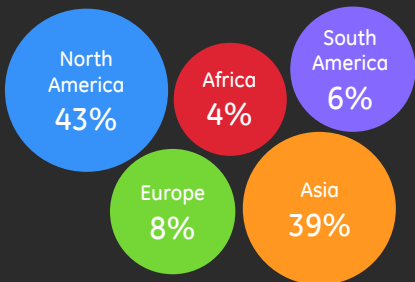
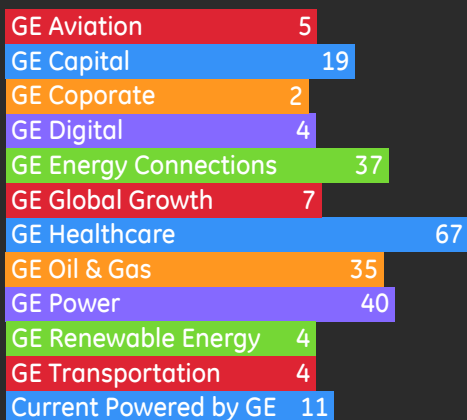
Strong Development In



CLP By the Numbers

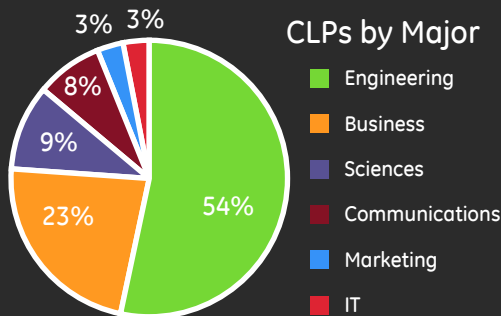
235

CLP members across all of GE's businesses worldwide



38% Female
62% Male

CLPs rotate through either **3** or **4** rotations within their respecful businesses



*Based on 109 of 235 CLPs

Global Summits

CLPs get the opportunity to attend 2 annual summits to create global connections and experience the vast reach of GE's worldwide operations



2013
Greenwich, USA



2014
Shanghai, China



2015
Atlanta, USA



2016
Budapest, Hungary